















8 September 2022 / 0945 - 1100

#### **Strategic and Modernization Capabilities Across the DON**

Moderator: Ms. Arveice Washington, Deputy Director, DON OSBP Panelist(s): Mr. Robert C. Shevock (SES), Executive Director, PEO IWS; Mr. Alonzie Scott III (SES), Director, Mission Support (ONR); CAPT Terrel Fisher, Director, Contracting Operations, SSP



### Strategic and Modernization Capabilities Across the DON

Mr. Robert C. Shevock (SES), Executive Director, PEO IWS

"Sea Power to the Hands of Our Naval Force"

Department of the Navy –Office of Small Business Programs Navy Gold Coast Small Business Panel Discussion Program Executive Office – Integrated Warfare Systems (PEO IWS) September 2022

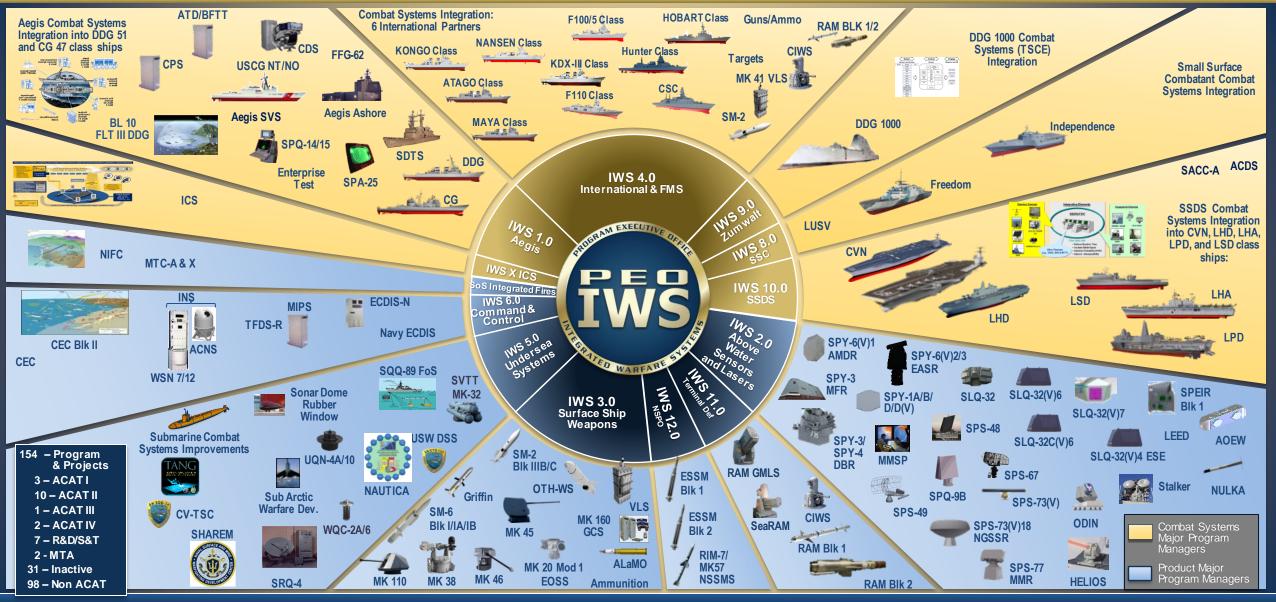
> Mr. Robert Shevock Executive Director, PEO IWS

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## **PEO IWS Programs and Projects**



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## **PEO IWS Small Business Advocates**

PEO IWS Small Business Advocates - Deputy Major Program Managers (DMPMs)			
PEO IWS X	Integrated Combat Systems DMPM	(202) 781-2011	
PEO IWS 1.0	AEGIS DMPM	(202) 781-5108	
PEO IWS 2.0	Above Water Sensors and Lasers DMPM	(202) 781-2529	
PEO IWS 3.0	Surface Ship Weapons DMPM	(703) 872-3581	
PEO IWS 4.0	International and Foreign Military Sales DMPM	(202) 781-5060	
PEO IWS 5.0	Undersea System DMPM	(202) 781-0650	
PEO IWS 6.0	Command and Control DMPM	(202) 781-5218	
PEO IWS 8.0	Small Surface Combatant Integrated Combat Systems DMPM	(202) 781-1148	
PEO IWS 9.0	Zumwalt Integrated Combat Systems DMPM	(202) 781-3329	
PEO IWS 10.0	Ship Self Defense System DMPM	(202) 781-1148	
PEO IWS 11.0	Terminal Defense System DMPM	(703) 872-1067	
PEO IWS 12.0	NATO SeaSparrow Program Office DMPM	(703) 607-6989	

E.	SBIR	
	PEO IWS Chief Technology Officer	(202) 781-1895
	PEO IWS Technology Manager	(540) 653-3117

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## **PEO IWS Avenues of Entry**

- Broad Agency Announcements
- PEO IWS 5.0 is primary user
- Both large and small suppliers
- Topics provided in BAAs on System for Award Management (SAM)
- Submit white papers to be considered for an evaluation for award
- 91% of current 5.0 BAA awards are to Small Business

#### • SBIR/STTR

- PEO IWS SBIR BAA FY22.4 Open until Sept. 13, 2022 https://www.navysbir.com/. Next round in November.
- PEO IWS Transition Rate from Phase II to Phase III is 46%.
  - SBIR contractors do excellent job of ensuring work completed meets SBIR requirements to move on.
- 185 contracts (\$45.12M in FY21 funds); \$226M total value for active SBIR contracts

Long Range Acquisition Forecast (LRAF) – A planning tool for future requirements https://www.navsea.navy.mil/Business-Partnerships/LRAF/

### Seaport-NxG

- DON's mandatory vehicle for professional and engineering support services
- Electronic Portal for all Task Orders
- Promotes Small Business Set-Asides
- 85% of Awardees are Small Business
- Single NAICs 541330
- PEO IWS competitive contracts flow through SeaPort – NxG <u>https://vendornxg.seaport.navy.mil</u>

- Contracts/Subcontracts
- SAM is official Government site for Contract opportunities <u>www.sam.gov</u>
- RFIs, Sources Sought, Full and Open, Set-Asides, Sole Source, BAAs, OTAs, Draft Solicitations, Contract Awards and Industry Day Announcements
- SAM search function for market research is much improved
- Subcontracts
  - Gov't RFPs can include contain subcontracting SB targets



### Other Transactions (OTAs)

- OTAs currently procured through consortiums
- OTAs issued to both large and small businesses
- PEO IWS X, 3.0, 5.0 and 10.0 are primary OTA users
- PEO IWS use of OTAs is focused in Research and Development categories including:
  - Prototype
  - Prototype, Research
  - Prototype, LRIP
  - Research

#### **Contracting Activities Used To Date**

- NSWC Dahlgren
- Army Combat Command (ACC) Rock Island
- ACC New Jersey
- NAWC WD China Lake
- NUWC Newport
- NIWC
- NAVSEA



#### **Consortiums Used To Date\***

- Naval Surface Technology & Innovation Consortium
- Aviation & Missile Technology Consortium
- Defense Ordnance Technology Consortium
- Underwater Technology Innovation Consortium
- Information Warfare Research Project Consortium
- Consortium Management Group C5

\*Use of the consortium does indicate a Government endorsement of the organization.



## PEO IWS Industry Day: January 2023



...and will be available at https://www.navsea.navy.mil/Media/Events/



Program Executive Office Integrated Warfare Systems "Sea Power to the Hands of Our Naval Force" Naval Sea Systems Command (NAVSEA) Program Executive Office Integrated Warfare Systems (PEO IWS) is pleased to announce its 2023 Industry Day. The theme for the PEO IWS Industry Day is "Finding the Best Industry Talent to Solve the Most Complex Problems." Follow us on LinkedIn and the NAVSEA events page to stay informed.

#### LinkedIn Page:



#### **NAVSEA Events:**



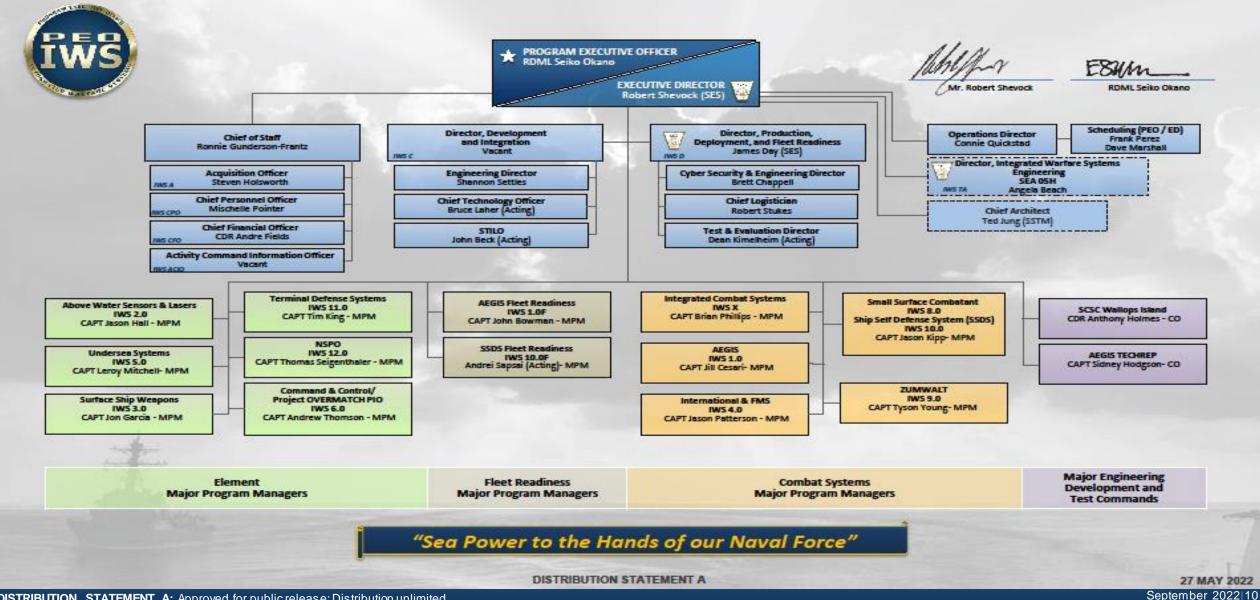


### Questions



#### **A Diverse Industry Partnership**







### PEO IWS Investment Areas

#### • IWS Engineering and Professional Support Services via Seaport NxG

#### • IWS X: Integrated Combat Systems

 Enhanced Kill Capability, Reduced Detect to Engage, Agile Software, Infrastructure as a Service, Common Operational Picture, Cybersecurity, Operational Readiness, Automated Test, Battle Force Training, Reduced Certification Timelines, Continuous Delivery Pipelines

#### • IWS 1.0: Aegis

 Enhanced Kill Capability, Common Operational Picture, Cybersecurity, Operational Readiness, Automated Test, Battle Force Training

- IWS 2.0: Above Water Sensors and Lasers
  - RF Power and Bandwidth, Phased Array and IF, Sensor Netting, Waveforms and Signal Processing, EO/IR Weapons and Sensors

#### IWS 3.0: Weapons

- Munitions: Motors, Propellants, Guidance and Control
- Guns: Loading and Handling Systems, Cybersecurity
- Launchers: Loading and Handling Systems, Canisters, Cybersecurity



### **PEO IWS Investment Areas**

- IWS 4.0: International Programs and Foreign Military Sales
  - System Security/Anti-Tampering, Cybersecurity, Information Exchange Agreement/Data Exchange Agreement (IEA/DEA)

#### IWS 5.0: Undersea Systems

 Communications, Signal Processing, Sensors, Affordable Production

#### IWS 6.0: Command and Control

- Positioning, Navigation and Timing (PNT): Sensors, Modeling and Simulation, Cybersecurity
- CEC: Communications, Networks, Sensor Netting, Enhanced Kill Chain

 IWS 8.0: Small Surface Combatant Integrated Combat Systems

 Detect/Track, Radar Signal Analysis, Engage, Cybersecurity

# IWS 10.0: Ship Self Defense System Detect/Track, Identify, Engage, Cybersecurity

### • IWS 11.0: Terminal Defense System

 Detect/Track, Radar Signal Analysis, Engage, Cybersecurity

### • IWS 12.0: NATO SeaSparrow Program Office

o Detect/Track, Engage, Cybersecurity, Cost, Weight



"Sea Power to the Hands of Our Naval Force"



### Strategic and Modernization Capabilities Across the DON

CAPT Terrel Fisher, Director, Contracting Operations, SSP



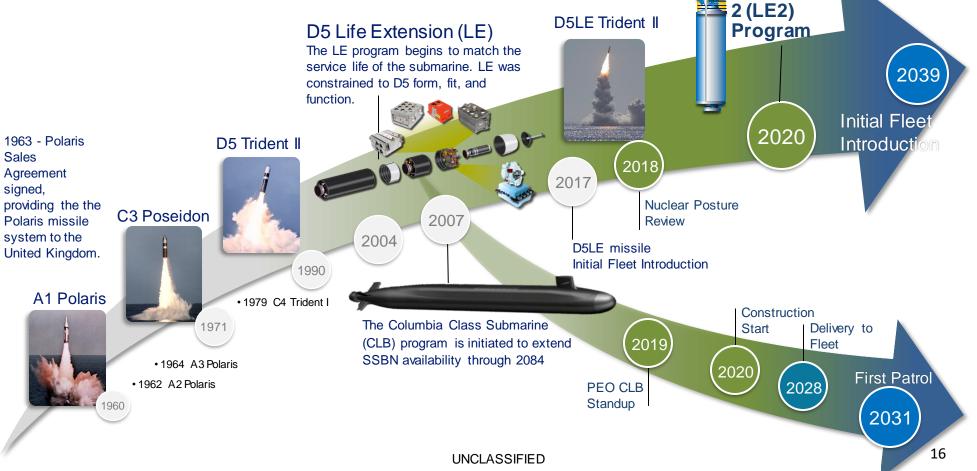
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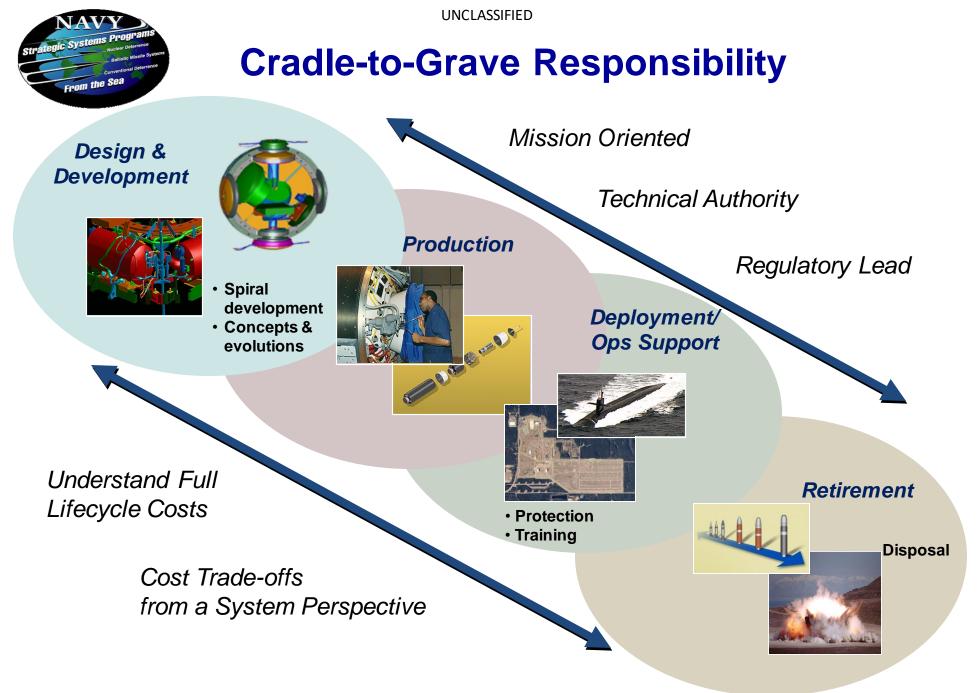


## Evolution of the Sea Based Strategic Deterrent

Life Extensio

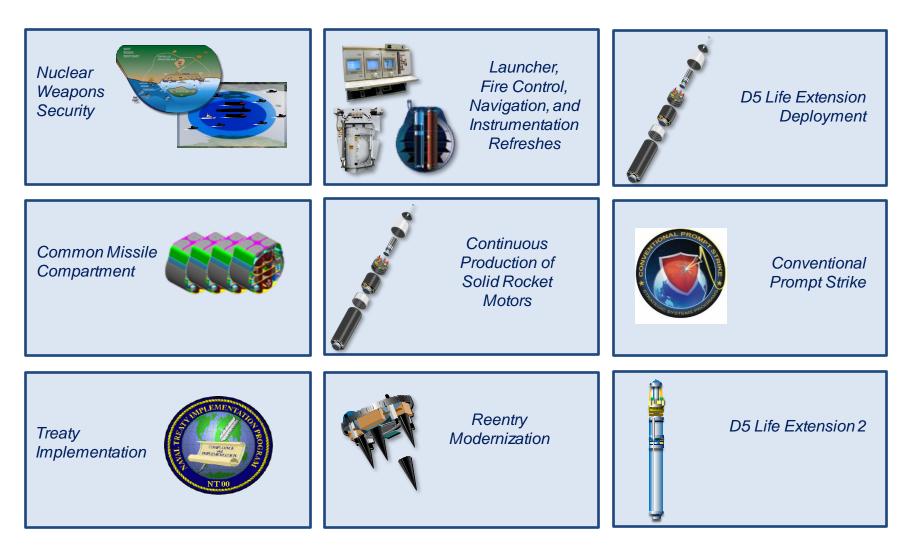
For the past 60 years, SSP has provided the Nation with a credible and effective Sea-Based Strategic Deterrent. The TRIDENT II SWS, D5LE2, will carry on this legacy, ensuring the SWS will be adaptable, capable, and credible in an uncertain security environment.

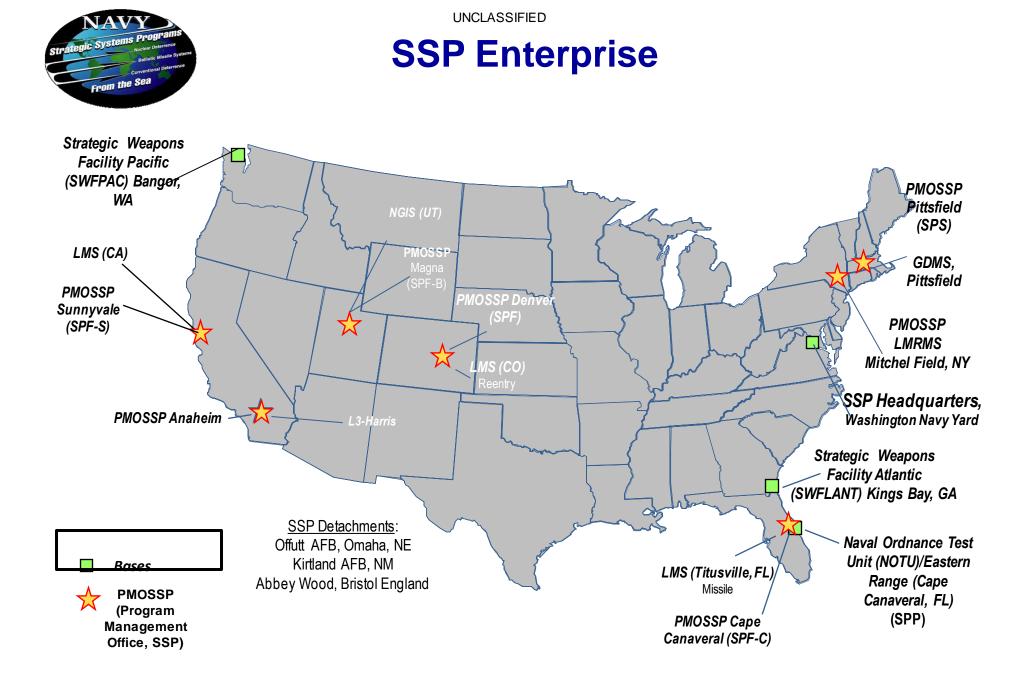






### What is SSP Doing Today?







### **Doing Business with SSP**

SSP's Fiscal Year 2022 Year-to-Date Top 5 North American Industry Classification System (NAICS)		
NAICS DISCRIPTION	FY22 YTD SB \$	
541715 - RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$29.36M	
541330 - ENGINEERING SERVICES	\$22.50M	
541519 - OTHER COMPUTER RELATED SERVICES	\$12.68M	
541511 - CUSTOM COMPUTER PROGRAMMING SERVICES	\$7.24M	
541611 - NADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$7.02M	

SSP's LRAF can be found on its public facing webpage in two (2) separate locations: Business/Opportunities

https://www.ssp.navy.mil/business/opportunities.html

#### **Office of Small Business Programs**

https://www.ssp.navy.mil/business/osbp.html

Marita Thompson, Director, SSP Office of Small Business Programs (Booth #231) (703) 498-0966 Office marita.thompson@ssp.navy.mil